Eldorado Property Owners Association (A California Nonprofit Corporation)

Financial Report

Years Ended June 30, 2015 and 2014

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INDEPENDENT AUDITORS' REPORT

Board of Directors and Members Eldorado Property Owners Association Indian Wells, California

Report on the Financial Statements

We have audited the accompanying financial statements of Eldorado Property Owners Association (a California nonprofit corporation) (the Association), which comprise the balance sheet as of June 30, 2015, and the related statement of revenues and expenses, changes in fund balances, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Association's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Association as of June 30, 2015, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited Eldorado Property Owners Association 2014 financial statements, and we expressed an unmodified opinion on those financial statements in our report dated October 23, 2014. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2014, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Disclaimer of Opinion on Required Supplementary Information

Hutchinson and Bloodgood LLP

Accounting principles generally accepted in the United States of America require that information about future major repairs and replacements on page 14 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Financial Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consist of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, or other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

October 13, 2015

(A California Nonprofit Corporation)

Balance Sheets
June 30, 2015
(With Comparative Totals as of June 30, 2014)

	Operating Fund	Replacement Fund	2015	2014
ASSETS				
Current Assets Cash (Notes 1 and 3) Certificates of deposit (Note 2)	\$ 208,172 523,000	\$ 278,639 1,303,075	\$ 486,811 1,826,075	\$ 867,522 1,193,190
Total cash and certificates of deposit	731,172	1,581,714	2,312,886	2,060,712
Accounts receivable (Note 1) Prepaid expenses Interfund receivable (payable)	17,982 26,092 69,882	 (69,882)	17,982 26,092 	53,200 42,314
Total current assets	845,128	1,511,832	2,356,960	2,156,226
Property (Note 1) Operating equipment Security equipment Pump and irrigation equipment Leasehold improvements Street lights	147,140 72,920 96,730 65,840 266,601	 	147,140 72,920 96,730 65,840 266,601	161,677 96,730 65,840 233,321
Less accumulated depreciation	649,231 (215,415)		649,231 (215,415)	557,568 (168,477)
Total property	433,816		433,816	389,091
Total assets	\$ 1,278,944	\$ 1,511,832	\$ 2,790,776	\$ 2,545,317
LIABILITIES Current Liabilities Accounts payable Deferred dues and maintenance Deferred cable charges Refundable construction deposits Income tax payable Total current liabilities	\$ 12,489 264,820 80,154 40,000 397,463	\$ 	\$ 12,489 264,820 80,154 40,000 397,463	\$ 9,299 260,688 62,196 70,000 30,000 432,183
Commitments (Note 5)				
Fund Balances Operating Replacement	881,481	 1,511,832	881,481 1,511,832	740,338 1,372,796
Total fund balances	881,481	1,511,832	2,393,313	2,113,134
Total liabilities and fund balances	\$ 1,278,944	\$ 1,511,832	\$ 2,790,776	\$ 2,545,317

(A California Nonprofit Corporation)

Statements of Revenues and Expenses Year Ended June 30, 2015 (With Comparative Totals for the Year Ended June 30, 2014)

DEVENUES	_	perating Fund	Rep	placement Fund		2015		2014
REVENUES Annual lot dues	\$	514,930	\$		\$	E14 020	\$	E14 2E0
Rental income (Note 4)	Ş	514,950	Ş	174,835	Ģ	514,930 174,835	Ş	514,250
Escrow transfer fees				4,400		4,400		312,406 9,000
Construction permit and plan check fees				23,378		23,378		18,688
Lot maintenance		11,686		23,376		11,686		10,245
ECC reimbursements		120,110				120,110		127,877
ECOA reimbursements		16,014				16,014		16,134
Total revenues		662,740		202,613		865,353	_	1,008,600
EXPENSES								
Maintenance								
ECC gardening services		192,487				192,487		194,086
Repairs and maintenance - landscaping		70,566				70,566		69,263
Repairs and maintenance - streets		26,952				26,952		98,969
Repairs and maintenance - storm channel		41,030				41,030		17,245
Services								
ECC accounting and payroll (Note 6)		50,710				50,710		50,434
ECC management service (Note 6)		33,860				33,860		33,676
Professional fees		17,111		1,150		18,261		20,971
Insurance		13,468				13,468		12,976
Contract services		11,863				11,863		11,601
Other								
Utilities		50,683				50,683		47,550
Maintenance facility rental (Note 6)		11,628				11,628		11,628
Office supplies cable television fees (Note 5)		4,695		395		5,090		748
Supplies and small tools		1,496				1,496		1,077
Equipment rental		2,005				2,005		3,012
Uniforms		3,518			_	3,518		1,699
Total expenses		532,072		1,545		533,617		574,935
OTHER INCOME AND EXPENSES								
Interest income				20,887		20,887		9,731
Depreciation (Note 1)		(46,938)				(46,938)		(39,682)
Miscellaneous income (expense)				3,709		3,709		(416)
Income taxes (Note 7)		(34,249)		<u></u>		(34,249)		(59,809)
Total other income and expenses		(81,187)		24,596		(56,591)	_	(90,176)
Excess of revenues over expenses	\$	49,481	\$	225,664	\$	275,145	\$	343,489

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Statements of Changes in Fund Balances Year Ended June 30, 2015 (With Comparative Totals for the Year Ended June 30, 2014)

	O	perating Fund	Re	eplacement Fund		2015	2014
FUND BALANCE - Beginning of Year	\$	740,338	\$	1,372,796	\$	2,113,134	\$ 1,764,220
Excess of revenues over expenses		49,481		225,664		275,145	343,489
Other changes in fund balance				5,034		5,034	5,425
Interfund Transfers for capital improvements		91,662		(91,662)	_		
FUND BALANCE - End of Year	\$	881,481	\$	1,511,832	\$	2,393,313	\$ 2,113,134

(A California Nonprofit Corporation)

Statements of Cash Flows Year Ended June 30, 2015 (With Comparative Totals for the Year Ended June 30, 2014)

CASH FLOWS FROM OPERATING ACTIVITIES	0	perating Fund	Rep	olacement Fund		2015		2014
Excess of revenues over expenses	\$	49,481	\$	225,664	\$	275,145	\$	343,489
Adjustments to reconcile excess	۲	43,401	٦	223,004	Ą	273,143	۲	343,403
of revenues over expenses to net cash								
provided by operating activities:								
Depreciation		46,938				46,938		39,682
Unrealized (gain) loss on investments				(5,034)		(5,034)		(5,425)
Decrease (increase) in:				(3,03.1)		(5,55.)		(3) 123)
Accounts receivable		35,218				35,218		11,598
Prepaid expenses		16,222				16,222		(32,246)
Interfund receivable (payable)		(76,864)		76,864				
Increase (decrease) in:								
Accounts payable		3,190				3,190		7,578
Accrued other expenses		22,089				22,089		(1,575)
Income taxes, including deferred income taxes		(30,000)				(30,000)		7,719
Refundable construction deposits	_	(30,000)				(30,000)		10,000
Net cash flows provided by operating								
activities		36,274		297,494		333,768		380,820
CASH FLOWS FROM INVESTING ACTIVITIES								
Proceeds from the sale of certificates of deposit				249,000		249,000		648,657
Purchase of certificates of deposit		(523,000)		(348,817)		(871,817)		(937,091)
Purchase of fixed assets		(91,662)				(91,662)		(132,169)
Net cash flows used in investing activities		(614,662)		(99,817)		(714,479)		(420,603)
CASH FLOWS FROM FINANCING ACTIVITIES								
Interfund transfer to fund fixed asset purchases		91,662		(91,662)				
Net increase (decrease) in cash		(486,726)		106,015		(380,711)		(39,783)
CASH, beginning of the year		694,898		172,624		867,522		907,305
CASH, end of year	\$	208,172	\$	278,639	\$	486,811	\$	867,522
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMAT Cash paid for income taxes	TION				\$	45,549	\$	85,590

(A California Nonprofit Corporation)

Notes to Financial Statements June 30, 2015 and 2014

NOTE 1. SIGNIFICANT ACCOUNTING POLICIES

Organization: Eldorado Property Owners Association (a California nonprofit corporation) (the Association) was incorporated in the state of California on February 14, 1958 as a homeowners' association. The Association provides certain maintenance and security services for 233 homes and nine vacant lots and common areas associated with those units, located on 220 acres within Eldorado Country Club (the Club) in Indian Wells, California.

Membership in the Association does not entitle the member to any individual interest, participation, share or property right in the assets of the Association. All properties owned by the Association and such funds as are accumulated, if any, are the indivisible property of the Association as a whole, to be used only for corporate purposes. Upon dissolution or winding-up of the Association, after paying or adequately providing for the debts and obligations of the Association, the directors or persons in charge of the liquidation shall assign, transfer or convey any remaining assets to the members of the Association. Such assets are to be divided into a number equal to the number of lots owned of record by all members, and each member is to receive a proportionate share of such assets based upon the number of lots that such member owns.

Under Amended and Restated Declaration of Conditions and Restrictions (CC&R's) recorded May 10, 2010 and expiring on April 17, 2030, no person(s) shall purchase a Lot within the Project until and unless each such person has been accepted for membership in the Eldorado Country Club, unless the Association fails to exercise its rights of first refusal to purchase the Lot as outlined in the CC&R's. Specifically, if a prospective purchaser of a Lot within the Project is not accepted for membership in the Club, the seller of such Lot shall, by written notice to the Association, offer its Lot for sale to the Association on the same terms and conditions which seller had agreed to accept from the prospective purchaser.

Financial Statement Presentation - Fund Accounting: The Association's governing documents provide certain guidelines for governing its financial activities. To ensure observance of limitations and restrictions on the use of financial resources, the Association maintains its accounts using fund accounting. Financial resources are classified for accounting and reporting purposes in the following funds established according to their nature and purpose:

Operating Fund: This fund is used to account for financial resources available for the general operations of the Association.

Replacement Fund: This fund is used to accumulate financial resources designated for future major street repairs and other capital replacements.

Cash Equivalents: The Association considers all highly-liquid investments with a maturity of three months or less to be cash equivalents. The Association has not designated any other assets as cash equivalents in determining the net increase in cash in the statement of cash flows.

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Notes to Financial Statements June 30, 2015 and 2014

NOTE 1. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Accounts Receivable: Accounts receivables are stated at full value and are considered fully collectible. Bad debts are recorded using the direct write-off method when management believes an account is uncollectible.

Interest Income: Interest income is allocated to the operating and replacement funds in proportion to the interest-bearing deposits of each fund.

Property: The Association capitalizes all property and equipment to which it has title or other evidence of ownership. Property is recorded at cost. The cost of maintenance and repairs are charged to expense and significant renewals and betterments are capitalized.

Depreciation: Capitalized common property is depreciated over estimated useful lives of 3 to 15 years using straight-line and accelerated methods. Upon retirement, sale, or other disposition of property and equipment, the costs and accumulated depreciation are eliminated from the accounts, and any resulting gain or loss is included in operations. Depreciation expense for the years ended June 30, 2015 and 2014 was \$46,938 and \$39,682, respectively.

Revenue Recognition: Annual lot dues and lot maintenance revenues billed in advance are recorded as deferred revenue and are recognized as revenues in the periods to which they apply. Related party reimbursement revenues are recognized at the time related expenses are incurred. Real estate rental and construction permit fee revenues are recognized in the period incurred. Percentage rent and escrow transfer fees revenues are recognized when the related homes are sold.

Accounting Estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE 2. CERTIFICATES OF DEPOSIT

The Association invests funds based on an approved investment policy instituted by the Board of Directors. The general policy is purchase certificates of deposits with varying terms and maturity dates. The maturity dates will coincide with projected future cash requirements to fund capital improvements.

Interest income earned from certificates of deposit is included as interest income on the statement of revenues and expenses. No capital gain or loss was recognized at the time of redemption of any certificates of deposit.

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Notes to Financial Statements June 30, 2015 and 2014

NOTE 3. CONCENTRATION OF CREDIT RISK

As discussed in Note 1, the primary activity of the Association is the management of common areas within the Eldorado community, which creates a condition of economic dependency based on the continued viability of Eldorado Country Club.

Financial instruments that potentially subject the Association to concentrations of credit risk consist primarily of cash and cash equivalents.

The Association maintains its cash and cash equivalents with high credit quality financial institutions. The Federal Deposit Insurance Corporation (FDIC) insures interest bearing and non-interest bearing accounts up to \$250,000. As of June 30, 2015 the balances were within FDIC insured limits; however, periodically during the year, the Association maintained deposits in excess of insured amounts. On a regular basis, the Association's policy is to review the financial strength of the financial institution to ensure financial stability and credit quality.

NOTE 4. RENTAL INCOME

On March 29, 1984, the Association acquired (at a cost of \$75,000) all of the rights, title and interest of a lease between Eldorado Country Club and the Estate of Robert P. McCulloch relating to real estate office occupancy and usage. The annual ground lease payment from the Association to Eldorado Country Club is \$10.

On May 10, 2010, the Association entered into a sub-lease agreement with Morton & Murphy, Premier Real Estate Brokers, Inc. (a California S Corporation) for a term of 3 years. On May 14, 2013, the term of the sub-lease agreement was extended through January 31, 2014. On January 16, 2014, the Association renewed the lease a subsequent month-to-month provision.

The sub-lease agreement provides for a Base Rent \$2,000 per month with a month-to-month provision. In addition to the Base Rent, the sub-lessee is required to pay the Association a Percentage Rent, which is based upon a percentage of gross receipts attributable to property sold by the sub-lessee from the real estate office located on the premises of Eldorado Country Club.

Total rental income, including percentage rent, for the years ended June 30, 2015 and 2014 was \$174,835 and \$312,406, respectively.

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Notes to Financial Statements June 30, 2015 and 2014

NOTE 5. LONG-TERM COMMITMENTS

On May 11, 2014, the Association entered into a new contract with Time Warner Cable, for bundled Multi-Channel Video Service (Cable) and High Speed Data service, beginning October 1, 2014. The new contract is for a term of three years and is renewable in one-year increments at the end of the term. Cable and High Speed Data services will be charged at a rate of \$72.00 per month per homeowner. Annual increases will be limited to \$1.00 per unit per year beginning October 1, 2015.

Future estimated annual payments over the life of the contract are as follows:

Year Ending June 30,		
2016	\$	184,032
2017		46,008
Total	<u>\$</u>	230,040

NOTE 6. RELATED PARTY TRANSACTIONS

Services Provided and Cost Sharing: The Association, Eldorado Cottage Owners Association (ECOA) and Eldorado Country Club (ECC) (the Club) have a comprehensive Master Agreement, which outlines operational and financial arrangements between the three entities. The Master agreement was effective April 1, 2010 and has a term of five years, with automatic renewal for an additional five years. Services provided by the Club include gardening services, security services, and management, accounting and payroll services. The Association utilizes the gardening staff provided by the Club, and other resources to maintain all common areas within the community. As costs are incurred for these services, the Club and the Association bill the other entities for their portion of these costs.

ECC Gardening Services: Eldorado Country Club is the legal employer of all employees used by the Association, Eldorado Cottage Owners Association and the Club. Based on this arrangement, Eldorado Country Club pays all wages, payroll taxes and other benefits on behalf of the Eldorado Property Owners Association. On a semimonthly basis, Eldorado Property Owners Association reimburses Eldorado Country Club for these costs.

ECC Security Services: The Association provides security services on a 24-hour, seven days a week basis, for all property owners via the Club's security department. On a semi-annual basis, the Club bills the Association for the estimated cost of security. The Association, in turn, bills each lot owner for their respective share of their prorated cost of security. These costs include the Association's share of the security department's salaries, wages, payroll taxes, prorated security asset charges and other operating expenses.

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Notes to Financial Statements June 30, 2015 and 2014

NOTE 6. RELATED PARTY TRANSACTIONS (Continued)

ECC Management and Accounting Services: The Association pays a monthly fee for management services of \$2,643 and accounting and payroll services of \$3,966. These fees are subject to possible increases based on the Consumer Price Index with a limit of 5% per year.

ECC Golf Course Maintenance Building Usage: The Association pays a monthly fee for space usage/equipment storage of \$969 at the Club's golf course maintenance building.

Services Provided by the Association: The Association utilizes the gardening staff provided by the Club and other resources to maintain all common areas within the Eldorado community. These areas include streets, streetlights, common landscaped areas, the dog park area and street medians. Pursuant to the Master Agreement, the parties share these maintenance costs based on the following percentages: EPOA 66%, ECOA 4%, and the Club 30%.

Shared maintenance for the year ended June 30,	2015		2014
Eldorado Country Club – shared maintenance Eldorado Cottage Owners Association – shared maintenance	\$ 120,110 15,546	\$ —	127,877 16,134
As of June 30, the Association had receivables due from ECOA in the amounts of:	\$ 135,656	<u>\$</u>	144,011
ECOA Shared Costs	\$ 468	\$	1,841
EPOA Common Area	 		2,636
	\$ 468	\$	4,477

Services Provided by the Club, to the EPOA, for the years ended June 30, 2015 and 2014 are as follows:

	2015	2014
Annual Security Services	\$ 494,648	\$ 511,543
Annual Management Services	\$ 33,860	\$ 33,676
Annual Accounting services	\$ 50,710	\$ 50,434
Annual Golf Course Maintenance Building Usage	\$ 11,628	\$ 11,628
As of June 30, the Association had receivables due from (owed to) the Club in the amounts of:		
EPOA Common Area (Gardening Labor and Other)	\$ 3,514	\$ 20,678

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Notes to Financial Statements June 30, 2015 and 2014

NOTE 7. INCOME TAXES

Homeowners' associations may be taxed either as a homeowners' association or as a regular corporation. As a regular corporation, membership income is exempt from taxation if certain elections are made, and the Association is taxed only on its non-membership income, such as interest earnings and rental income, at regular federal and state corporate rates. The Association has made this annual election, to be taxed as a regular corporation, in order to minimize its tax obligation. All income taxes are considered current expenses.

Deferred taxes are provided on the liability method whereby deferred tax assets are recognized for deductible temporary differences and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the difference between the reported amounts of assets and liabilities and their tax basis. For the Association deferred taxes are due to using different depreciation methods for financial reporting purposes and tax reporting purposes.

The Association's policy is to recognize tax positions in the financial statements when it is more-likely-than-not the position will be sustained upon examination by the tax authorities. As of June 30, 2015, the Association had no uncertain tax positions that qualify for either recognition or disclosure in the financial statements. As of June 30, 2015, the Association's annual tax fillings for the prior three and four years are open for audit by Federal and state tax agencies respectively.

For the years ended June 30, 2015 and 2014, the Association was taxed as a regular corporation. Income tax expense consists of the following:

	 Year ended June 30,						
	2015		2014				
Federal	\$ 20,000	\$	48,399				
State	 14,249		11,410				
	\$ 34,249	\$	59,809				

NOTE 8. RECLASSIFICATIONS

Certain reclassifications have been made to the 2014 financial statements to conform to the 2015 presentation. The changes had no effect on the total fund balance as previously reported.

NOTE 9. SUBSEQUENT EVENTS

In preparing the financial statements, the Association has evaluated events and transactions for potential recognition or disclosure through October 13, 2015, the date that the financial statements were available to be issued.

Supplementary Information

(A California Nonprofit Corporation)

Future Major Repairs and Replacements (Unaudited) June 30, 2015

REPLACEMENT FUND AND FUNDING OF THE REPLACEMENT FUND

Replacement reserves are estimated amounts for replacement of major assets of the Association. Reserving provides a secure, planned financial base to address major cost emergencies and to provide replacement of capital assets. A reserve fund acts to stabilize the assets of the community and member assessments, and buttresses the Association's ability to execute its various responsibilities.

As of July 1, 2008, the Association, in order to make its operations less dependent on non-member income, made the decision to allocate 100% of dues income to the Operating Fund while allocating 100% of the Percentage Rent received under the sub-lease agreement with Morton & Murphy (see Note 4) to the Replacement Fund. Homeowners who undertake to construct or remodel their homes are charged an amount equal to 100% of any construction permit fees charged the homeowner by the City of Indian Wells. For the year ending June 30, 2016, the Association has budgeted percentage rent and construction permit fees of \$180,000. Such revenues and fees collected by the Association will be allocated to the Replacement Fund.

The Replacement Fund as of June 30, 2015 and 2014 had accumulated cash and marketable securities in the amount of \$1,581,714 and \$1,365,814, respectively. These funds are held in separate investment accounts and are not available for operating purposes.

The Association contracted for and obtained a reserve study, including site inspection, in August 2014. The reserves are approximately 60% funded and based on the reserve study defined the funding as "Fairly Funded". The unfunded reserves represent a deficit in reserves of approximately \$1,066,000, The estimate for replacement reserves has been prepared using the same sharing percentages as outlined in the Master Agreement.

		Average					
	Average	Estimated	Estimated	Estimate of			
	Estimated	Remaining Current		ated Remaining Current		ated Remaining Current	Required
	Useful Lives	Useful Lives	Replacement	Reserves at			
	(Years)	(Years)	Costs*	June 30, 2015**			
Landscaping Equipment	5-30	0-11	\$ 161,105	\$ 116,426			
Streets	20-25	0-19	1,151,527	1,178,995			
Security	5-25	0-9	796,243	576,164			
Street Lights	15-25	0-23	297,502	82,986			
Landscaping	10-30	4-12	691,641	504,617			
Real Estate Office	10-25	5-19	215,185	62,510			
Contingency (5%)				126,085			
Total Required Reserves			\$ 3,313,203	2,647,783			
Current Reserves - Cash and							
Cash Equivalents				1,581,714			
Reserve Deficit				\$ (1,066,069)			

^{*} Estimated Current Replacement Cost – Total cost to replace or repair component in today's dollars.

^{**} Estimate of Required Reserves – The amount that should have been saved during the life of the component as of the end of the fiscal year.